| *************************************** | | | | | | | | | | | | | |
|---|---|-----------------------|-----------|-------------|------------|---------------|-------------|-------------|------------|-----------|------------|--|--|
| *Note that costs are | | - | | | | | | | | | | | |
| Start-up Budget fo | | - | | | | | | | | | | | |
| Assumptions: | | | | | | | | | | | | | <u> </u> |
| | mes that abortion services are an additional service to | | | | | | | | | | | | <u> </u> |
| | ou may need more of certain supplies (e.g. Chux, drap | | | | | | | | | | | | |
| This should be co | onsidered an outline of costs you should consider. Not | all costs can be e | stimate | ed (Trainin | g consulta | nts, staff, ı | marketing) | • | | | | | |
| The prices listed : | are based on group purchasing pricing; and need upda | ating for local cond | ditions | | | | | | | | | | |
| 5. This budget can be | be used to help you with your business plan. (See the | business plan too | ol attach | hed to this | toolbox) | | | | | | | | |
| 6. Prices for pharma | aceuticals do not include repackaging fees. | | | | | | | | | | | | |
| 7. Supplies do not a | ccount for administration of conscious sedation. | | | | | | | | | | | | |
| 8. It is based on a 6 | week ordering cycle in a large volume clinic; assumes | 20 abortions a w | eek (th | erefore 96 | suction a | nd 30 med | lication ab | ortion case | s) (adjust | down as r | needed for | primary ca | are). |
| | | | | | | | | | | | | | |
| General Categories | Specific Items | Quantity | P | Price | | | | | | | | | |
| Facility | Malpractice Insurance | | | | | | | | | | | | |
| | POC disposal contract | | | | | | | | | | | | |
| | Property Insurance | | | | | | | | | | | | |
| | Renovations of clinic, space | | | | | | | | | | | | |
| | Security upgrades | | | | | | | | | | | | |
| | , , , | | 1 | | | | | | | | | | |
| | Specific Items | Quantity | F | Price | | | | | | | | | |
| Staff and Training | Clinician time (spent on abortion) | | 1 | | | | | | | | | | |
| otan ana mamig | Consultant (MD or organizational) | | | | | | | | | | | | |
| | Manager time | | | | | | | | | | | | |
| | Manuals and books (counseling book, NAF textbook | nrotocols trainin | a curric | culum) | | | | | | | | | |
| | MD (per procedure or hourly salary) | , protocolo, trairiir | J | outurn) | | | | | | | | | + |
| | Medical Assistants/Educators/Lab Tech/ Phone staff | | | | | | | | | | | | ++ |
| | RN (for recovery room) | | | | | | | | | | | | |
| | KN (101 Tecovery 100111) | | + | | | | | | | | | | |
| | Specific Items | Quantity | | Price | | | | | | | | | |
| Marketing | Brochures | Quantity | - | rice | | | | | | | | | |
| Marketing | | | + | | | | | | | | | | |
| | Direct mail piece | | | | | | | | | | | | |
| | Internal posters (waiting room and bathrooms) | | | | | | | | | | | | |
| | Open house for community members and agencies | | | | | | | | | | | | |
| | Wallet cards | | l | | | l | | l | l | | | | |
| | Website materials, yellow page ads, etc. | Ī | 1 | 1 | ı | ı | i | ı | ı | i | i | i | i |
| | 0 | 0 | L _ | | | | | | | | | | 1 |
| | Specific Items | Quantity | | Price | | | | | | | | | |
| Capital Expenses | Autoclave | 1 | · · | 3,030.00 | | | | | | | | | |
| Expenses over \$100 | Electric exam tables (2x 2000) | 2 | | 4,000.00 | | ļ | | | ļ | | | | ļļ |
| | Freezer (or refrigerator with freezer) | 1 | _ | 1,000.00 | | | | | | | | | |
| | Pulse oximeters \$700 | 3 | _ | 2,100.00 | | | | | | | | | ļļ |
| | Recovery room chairs \$700 each | 4 | | 2,800.00 | | | | | | | | | |
| | Ultrasound machine (Pie Medical) | 1 | | 22,000.00 | | [| | [| [| | | | |
| | Vacuum aspirator machine (2 x 1800) | 2 | | 3,600.00 | | • | | | • | | | | |
| | Vaginal probe | 1 | · · | 7,000.00 | | | | | | | | | |
| | Instrument packs (15 x 260.70) | 15 | \$ | 3,910.00 | | | | | | | | | |
| | speculum (moore-graves) \$17.95 | · · | | | | | | | | | | | |
| | tenaculum (Bierer) \$27.95 | | | | | | | | | | | | |
| | ring forcep \$21.95 | | | | | | | | | | | | |
| | | | | | | | | | | | | | |

| | size 1 curette \$22.95 | | | | | | | | | Τ |
|-------------------|--|---------------|----|-----------------|---|--|--|--|--|--------------|
| | needle extender \$11.95 | | - | | | | | | | + |
| | Pratt dilator set 13-15 to 41-43 \$149.95 | | | | + | | | 1 | 1 | + |
| Subtotal: | Frail dilator Set 13-13 to 41-43 \$149.93 | | • | 49,440.00 | | | | | | + |
| Subiolai. | | | φ | 49,440.00 | | | | | | + |
| | Specific Items | Quantity | | Price | | | | | | + |
| Medical Equipment | | Quantity 2 | \$ | 138.00 | | | | 1 | 1 | + |
| Fixed | . (| | \$ | | | | | 1 | 1 | |
| rixeu | 3 XL dilators for emergencies 45-47 \$31.95 each Bp cuffs w/ inflation set (gauge and bulb) \$43.00 | 3 4 | \$ | 95.85 172.00 | | | | - | - | |
| | Cardiac arrest board | 4 1 | \$ | 88.00 | | | | - | - | |
| | | | _ | | | | | - | - | |
| | Collection bottle tops \$52.00 each | 2 | \$ | 104.00 | | | | 1 | 1 | + |
| | Collection bottles \$8.00 each | 4 | \$ | 32.00 | | | | | | |
| | Electric tea kettle for recovery | 1 | \$ | 20.00 | | | | | | |
| | Emesis basins - exam rooms and recovery \$0.9 | 10 | \$ | 0.90 | | | | | | <u> </u> |
| | ER cart - housing for medications and airways) | 1 | \$ | 500.00 | | | | | | |
| | Exam lamps \$225.00 | 2 | \$ | 450.00 | | | | | | |
| | Heating pads (for recovery chairs) 4 x \$8.00 | 4 | \$ | 32.00 | | | | | | |
| | Hematocrit or HGb machine | 1 | \$ | 500.00 | | | | | | |
| | Knee stirrups \$469.00 ea | 2 | \$ | 938.00 | | | | | | |
| | Metal medicine cups (small) \$2.85 | 15 | \$ | 42.75 | | | | | | |
| | Overflow jar caps \$25.00 | 2 | \$ | 25.00 | | | | | | |
| | Oxygen with rolling cart and flow meter | | \$ | 85.00 | | | | | | |
| | POC exam kit includes: | 1 | \$ | 170.00 | | | | | | |
| | strainer, pyrex dish, light source, tweezers, magnifyi | <u> </u> | | | | | | | | |
| | Rh view box | 1 | \$ | 400.00 | | | | | | |
| | Small refrigerator for recovery | 1 | \$ | 75.00 | | | | | | |
| | Sony b/w printer for ultrasound | 1 | \$ | 750.00 | | | | | | |
| | Stethoscopes 4 x \$30 | 4 | \$ | 120.00 | | | | | | |
| | Uterine sounds (2 for use prn) \$18.95 | 2 | \$ | 37.90 | | | | | | |
| | Wheelchair | 1 | \$ | 400.00 | | | | | | |
| | | | ļ | | | | | | | |
| | Specific Items | Quantity | | Price | | | | | | |
| Consumable | Alcohol prep pads bx/200 \$1.50 | 4 | \$ | 6.00 | | | | | | |
| | Ammonia ampules bx/10 \$1.50 | 3 | \$ | 4.50 | | | | | | |
| | Autoclave 12 x 12 box of 100 \$6.67 | 2 | \$ | 13.00 | | | | | | |
| | Autoclave cleaner 1 quart \$6.56 | 1 | \$ | 6.56 | | | | | | |
| | Autoclave gas ampules box of 60 \$392 | 1 | \$ | 392.00 | | | | | | |
| | Autoclave indicator tape .75" 60 yd each \$3.50 | 6 | \$ | 21.00 | | | | | | |
| | Autoclave Steam Strips box of 250 \$9.11 | 1 | \$ | 9.11 | | | | | | |
| | Autoclave wrap 24x24 box of 500 \$86.00 | 2 | \$ | 172.00 | | | | 1 | 1 | <u> </u> |
| | Betadine \$20.00 gallon | 2 | \$ | 40.00 | 1 | | | <u> </u> | <u> </u> | <u> </u> |
| | Blankets bx/6 \$60.00 | 2 | \$ | 120.00 | | | | | | |
| | Cavicide 1 gallon \$12.00 | 4 | \$ | 48.00 | | | | | | |
| | Cidex 28-day gallon \$22.00 (1 per room) | 2 | \$ | 44.00 | | | | | | |
| | Curettes - curved 10 mm bg/12 \$6.50 | 2 | \$ | 13.00 | | | | | | |
| | Curettes - curved 11 mm bg/12 \$6.50 | 2 | \$ | 13.00 | | | | | | |
| | Curettes - curved 12 mm bg/12 \$6.50 | 2 | \$ | 13.00 | | | | | | |
| | Curettes - curved 13 mm bg/12 \$6.50 | 1 | \$ | 6.50 | | | | | | |
| | Curettes - curved 14 mm bg/12 \$6.50 | 1 | \$ | 6.50 | | | | | | |

| | In | | | | | | | 1 | | | 1 | $\overline{}$ | |
|---|--|----|----|--------|---|-------------------|---|---|---|---|---|---------------|----------|
| | Curettes – curved 6 mm bg/12 \$6.50 | 2 | \$ | 13.00 | | | | | | | | <u> </u> | <u> </u> |
| | Curettes – curved 7 mm bg/12 \$6.50 | 3 | \$ | 19.50 | | | | | | | | <u> </u> | <u> </u> |
| | Curettes - curved 8 mm bg/12 \$6.50 | 3 | \$ | 19.50 | | | | | | | | | |
| | Curettes - curved 9 mm bg/12 \$6.50 | 3 | \$ | 19.50 | | | | | | | | | |
| | Curettes - flexible 10 mm bg/10 \$5.50 | 3 | \$ | 16.50 | | | | | | | | <u> </u> | |
| | Curettes - flexible 11 mm bg/12 \$7.20 | 1 | \$ | 7.20 | | | | | | | | | |
| | Curettes - flexible 12 mm bg/10 \$5.50 | 1 | \$ | 5.50 | | | | | | | | | |
| | Curettes – flexible 4 mm bg/12 \$6.70 | 1 | \$ | 6.70 | | | | | | | | | |
| | Curettes - flexible 5 mm bg/12 \$6.70 | 1 | \$ | 6.70 | | | | | | | | | |
| | Curettes - flexible 7 mm bg/12 \$6.70 | 3 | \$ | 20.10 | | | | | | | | | |
| | Curettes - flexible 8 mm bg/12 \$6.70 | 3 | \$ | 20.10 | | | | | | | | | |
| | Curettes - flexible 9 mm bg/12 \$6.70 | 3 | \$ | 20.10 | | | | | | | | | |
| | Curettes - flexible 6 mm bg/12 \$6.70 | 3 | \$ | 20.10 | | | | | | | | | |
| | Distilled water \$2.00 gallon | 18 | \$ | 36.00 | | | | | | | | | |
| | Exam gloves non-sterile latex cs/10 boxes \$45.00 | 2 | \$ | 90.00 | | | | | | | | | |
| | Exam gloves non-sterile non-latex \$4.00 bx | 2 | \$ | 8.00 | | | | | | | | | |
| | Gauze sponge 4x4 non-sterile bx/200 \$8.00 | 4 | \$ | 32.00 | | | | | | | | | |
| | Gingerale (generic) 12.00 case | 2 | \$ | 24.00 | | | | | | | | | |
| | Graham crackers 5.50 bx | 5 | \$ | 27.50 | | | | | | | | | |
| | Hibiclens 4% solution (betadine allergy) 12.25 | 2 | \$ | 24.50 | | | | | | | | | |
| | Mask w/ visor shield \$38.00 | 4 | \$ | 152.00 | | | | | | | | | |
| | Maxi-pads bx/64 \$10.00 | 4 | \$ | 40.00 | | | | | | | | | |
| | Monsel's solution \$18.50 16 oz | 1 | \$ | 18.50 | | | | | | | | | |
| | MVA syringe - double valve w/ accessory kit and | | | | | | | | | | | | |
| | adapter set \$28 - \$45 | 4 | \$ | 110.60 | | | | | | | | | |
| | Needles – short bevel 21 gauge x 1" bx/100 \$17.00 | 2 | \$ | 34.00 | | | - | | | | | | |
| | Non-Fenestrated sterile drapes bx/50 \$9.00 | 2 | \$ | 18.00 | | | | | | | | | |
| | Non-Sterile drape sheets bx/100 \$11.00 | 4 | \$ | 44.00 | | | - | | | | | | |
| | Pathology container & Tiger tops (free from lab) | | | | | | - | | | | | | |
| | Pillow cases cs/100 \$30.00 | 1 | \$ | 30.00 | | | | | | | | | |
| | Pillows \$7.00 (recovery and exam) | 6 | \$ | 42.00 | | | - | | | | | | |
| | Protective gown cs \$13.41 | 1 | \$ | 13.41 | | | | | | | | 1 | |
| | Saltines 3.85 bx | 5 | \$ | 19.25 | | | | | | | | 1 | |
| | Scopettes bx/50 \$3.50 | 4 | \$ | 14.00 | | | | | | | | 1 | |
| | Shoe covers bx/100 \$17.00 | 1 | \$ | 17.00 | | | | | | | | 1 | |
| | Silver nitrate applicator \$5.00 tube | 1 | \$ | 5.00 | | | | | | | | 1 | |
| | Sterile aspiration machine tubing 5/BX \$43.00 | 5 | \$ | 215.00 | | | | | | | | 1 | |
| | Sterile gloves latex bx/50 \$22.00 | 4 | \$ | 88.00 | - | | | | 1 | | | + | + |
| | Sterile gloves non-latex \$25.00 | 2 | \$ | 50.00 | | | | | 1 | | | † | 1 |
| | Syringes – 10 ml (based on preference) bx/100 | 2 | 1 | | - | | | | 1 | | | + | + |
| | \$20.00 | - | \$ | 40.00 | | | | | | | | | |
| | Syringes – 20 ml bx/25 \$9.25 | 6 | \$ | 55.50 | - | | | | 1 | | | + | + |
| | Transpore tape 1/2"x10 yard bx/24 \$19.99 | 1 | \$ | 19.99 | - | | | | | | | + | + |
| | U/S gel \$1.50 250 ml | 8 | \$ | 12.00 | - | | | 1 | 1 | | † | + | + |
| | U/S probe cover latex, non-sterile bx/100 \$24 | 3 | \$ | 72.00 | + | + | | | + | | 1 | + | + |
| | U/S probe cover non-latex, non-sterile bx/100 \$48 | 1 | \$ | 48.00 | + | + | | | + | | | + | + |
| | U/S transceptic cleaner 250 ml \$5.00 | 4 | \$ | 20.00 | | \longrightarrow | | 1 | + | 1 | + | + | + |
| | Underpads (Chux) bx/300 \$31.00 | 2 | \$ | 62.00 | | \longrightarrow | | | + | | + | + | + |
| L | οπαστράασ (οπαλ <i>) ολί</i> σου φο 1.00 | _ | Ψ | 02.00 | | | | 1 | 1 | 1 | 1 | | |

| Specific Items | Quantity | | Price | | | | | | |
|---|----------|--|-------------|-----------|------------|-----|--|----------|--|
| Drugs | | | | | | | | | |
| Acetaminophen 325 mg 100/bottle \$2.50 | 3 | \$ | 7.50 | | | | | | |
| Amoxicillin 2.0 grams | | | | | | | | | |
| Amoxicillin 500 mg 30/bottle \$3.00 | 3 | \$ | 9.00 | | | | | | |
| Atavan .5 - 1 mg sublingual, 100 pkg | 1 | \$ | 8.00 | | | | | | |
| Azithromycin 1.0 gram | | | | | | | | | |
| Bacteria Static Saline (lidocaine allergy) | | | | | | | | | |
| Compazine 10mg 10/pk \$11.00 | 3 | \$ | 33.00 | | | | | | |
| Cytotec 200mcg 60/bottle \$71.00 | 3 | \$ | 213.00 | | | | | | |
| Doxycycline 100 mg x 14 tablets \$2.00 ea | 30 | \$ | 60.00 | | | | | | |
| Doxycycline 100 mg x 2 tablets \$2.00 | 100 | \$ | 200.00 | | | | | | |
| Fentanyl | | has | to be purch | ased loca | lly due to | DEA | | | |
| Ferrous Sulfate 325mg 100/pk \$3.00 | 2 | \$ | 6.00 | | | | | | |
| Genatamicin 40mg/ml;2ml 25/bx \$3.00 | 1 | \$ | 3.00 | | | | | | |
| Ibuprofen 600mg 100/bottle \$6.00 | 3 | \$ | 18.00 | - | | | | | |
| Lidocaine 1% 50ml (xylocaine) \$5.00 | 50 | \$ | 250.00 | - | | | | | |
| Methergine IM .2mg/ml \$4.00 | 25 | \$ | 200.00 | | | | | | |
| Methergine PO .2mg #8/pk \$7.00 | 50 | \$ | 350.00 | | | | | | |
| Mifepristone 200mg 3/bx \$234.44 | 10 | \$ | 2,344.00 | | | | | | |
| Misoprostol | | | | | | | | | |
| Phenergan 25 mg 1 ml ampule bx/25 \$66.00 | 2 | \$ | 132.00 | | | | | | |
| Rhogam (gamulin) full \$82.00 ea | 10 | \$ | 820.00 | | | | | | |
| Rhogam (gamulin) mini 5/bx \$113.00 | 6 | \$ | 678.00 | | | | | | |
| Sodium bicarbonate 8.4% 50ml \$3.00 | 2 | \$ | 6.00 | | | | | | |
| Tylenol #3 Codeine | | has | to be purch | ased loca | lly due to | DEA | | | |
| Vasopressin, 20u/ml 1 ml box/25 \$128 | 2 | \$ | 256.00 | | | | | | |
| Versed | | has to be purchased locally due to DEA | | | | | | | |
| Vicodin | | has | to be purch | ased loca | lly due to | DEA | | | |
| | | | | | | | | | |
| Specific Items | Quantity | | Price | | | | | | |
| Laboratory | | | | | | | | | |
| Anti-D Blood typing kit \$48.00 | 2 | \$ | 96.00 | | | | | | |
| Band-Aids box/100 \$3.55 | 2 | \$ | 7.11 | | | | | | |
| Cotton balls n/sterile case/4000 \$11.99 | 1 | \$ | 11.99 | | | | | | |
| Hemacue Cuvetter 50/vial \$57.00 | 3 | \$ | 171.00 | | | | | | |
| High Sensitivity (HCG) pregnancy test - Control | 1 | \$ | 22.84 | | | | | | |
| High Sensitivity (HCG) pregnancy tests bx/100 | 2 | | | | | | | | |
| \$40.00 | | \$ | 80.00 | | | | | <u> </u> | |
| Low sensitivity pregnancy test - Control | 1 | \$ | 31.00 | | | | | <u> </u> | |
| Low sensitivity pregnancy tests bx/30 \$27.00 | 3 | \$ | 81.00 | | | | | 1 | |
| Plain slides bx/100 \$5.00 | 2 | \$ | 10.00 | | | | | <u> </u> | |
| Rh typing Bioclone 10 ml \$21.00 | 3 | \$ | 63.00 | | | | | <u> </u> | |
| Temperature Probe covers box/250 \$9.65 | 1 | \$ | 9.65 | | | | | 1 | |
| Thermometer (digital for patient) \$4.00 ea | 4 | \$ | 16.00 | | | | | <u> </u> | |
| Thermometer (for lab freezer) \$3.00 | 2 | \$ | 6.00 | | | | | | |
| | | | | | | | | 1 | |
| Specific Items | Quantity | | Price | | | | | | |
| Emergency/Crash Cart | | | | | | | | | |

| Albuterol inhaler | \$8.00 ea | 4 | \$ 24.00 | | | | | |
|--------------------|----------------------------------|---|--------------|--|--|--|--|--|
| Ambu bag | | 1 | \$ 12.00 | | | | | |
| Atropine Sulfate | 0.4 mg/ml 1 ml vial bx/25 \$12.5 | 1 | \$ 12.50 | | | | | |
| Benadryl 50mg/r | nl 1 ml bx/10 \$16.00 | 1 | \$ 16.00 | | | | | |
| Diazepam (vailur | n) (for seizure magt) 5mg/10ml 5 | 1 | | | | | | |
| vials \$8.50 | | | \$ 8.50 | | | | | |
| Epinephrine 1:10 | 000 10ml syringe 20ga needle | 4 | | | | | | |
| \$3.00 ea (exam, | crash cart, recovery) | | \$ 12.00 | | | | | |
| Flashlight | | 1 | \$ 12.00 | | | | | |
| IV saline solution | 0.9 1000 ml \$3.00 | 4 | \$ 12.00 | | | | | |
| IV saline solution | D5W/L/R 1000 ml \$2.50 | 4 | \$ 10.00 | | | | | |
| Narcan 0.4mg/m | 1ml bx/10 \$13.00 | 1 | \$ 13.00 | | | | | |
| Oral airways (3 s | izes) \$5.00 2 sets each | 6 | \$ 30.00 | | | | | |
| Romazicon .1mg | /ml 5ml unit \$50.00 ea | 2 | \$ 100.00 | | | | | |
| Sterile suture set | (3x3 gauze, scissors, forceps, | 2 | | | | | | |
| suture needle, su | ture) | | \$ 40.00 | | | | | |
| Tongue depresso | ors bx/500 \$4.00 | 1 | \$ 4.00 | | | | | |
| Uterotonics – pite | ocin ampules 1ml bx/25 \$29.00 | 1 | \$ 29.00 | | | | | |